

Automatic per diem tracking mobile app *fleet solution*

Per Diem Plus® Fleet Per Diem Solution

Truckers designed it. Tax pros built it. Your drivers want it. Our cloud-based *FLEETS* mobile app platform enables motor carriers to implement an IRS-compliant fleet per diem plan that will enhance recruiting and retention by:

- Raising employee driver take-home pay
- Streamlining tax compliance
- · Eliminating the need to retain ELD backups for 3 years

Raise Employee Driver Pay

A company-sponsored per diem plan will not only increase driver take-home pay by several cents per mile but save a fleet thousands of dollars per year.

Simplified Tax Compliance

A trucking company is required to prove 1) drivers were away from home overnight 2) identify the "date, place and amount" of each per diem event, and 3) retain substantiation through the retention of ELD backups or Per Diem Plus *FLEETS* platform for no less than 3 years.

The burdensome IRS compliance requirements are one reason trucking companies eschew company-paid per diem programs. While, ELD's automate driver hours of service compliance, the process of creating IRS-compliant contemporaneous per diem record is immensely time consuming. Fleets that implement the Per Diem Plus *FLEETS* platform can obtain IRS-compliant fleet per diem payroll reports for a week, month or even a year in under a minute. Furthermore, per diem records are retained on the secure cloud and instantly accessible to a fleet for four (4) years.

Fleet Benefit Of A Per Diem Program

\$66 Per Diem Rate x 295 Trip Days = \$19,470

Tax Savings Calculation

20% Non-Deductible Per Diem	\$3,894
Payroll Tax Savings @ 7.65%	\$1,489
Tax on Non-Deductible Per Diem*	(\$389)
Annual Tax Savings to Fleet / Driver	\$1,100
Assumes 10% Effective Corp Income Tax Rate	

Driver Benefit of A Per Diem Program				
Married Driver	No Per Diem	Per Diem		
Wages	\$65,000	\$65,000		
Company-Paid Per Diem	\$0	-\$19,470		
Standard Deduction	-\$24,800	-\$24,800		
Taxable Income	\$40,200	\$20,730		
Income Tax	\$4,429	\$2,093		
Payroll Tax Savings		\$1,489		
Annual Federal & Payroll Tax Savings		\$3,826		
Weekly Federal & Payroll Tax Savings		\$75		
Extra Equivalent Per Mile Cash*		\$0.03		
2500 miles / week x 51 weeks				

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Per Diem Plus® FLEETS is a configurable mobile application enterprise platform that automates administration of an IRS-compliant accountable trucker per diem plan for OTR drivers and fleets managers. No matter how big or small your company is, Per Diem Plus has a solution for you.

	FLEETS	FLEETS WHITE LABEL	FLEETS PREMIUM
Fleet Size	2-50 Drivers	50-500 Drivers	500+ Drivers
Implementation Time	1 Day	2-5 Days	4-5 Weeks
Monthly Subscription Per Active Driver	\$17	\$15	Varies
Onetime App Enrollment Fee	\$49	\$449	Varies
FLEETS Features			
Android & iOS app	•		
Install On Driver Or Fleet-Owned Devices	•		
Driver ID Login With Two-Factor Authentication			
Supports Solo & Team Drivers	•	•	
Schedule Automated Per Diem Payroll Reports			
Dedicated Support Team For Driver Questions	•		
GPS / KML Per Diem IRS Audit-Trace Reports			
4-year Cloud-based Data Retention Policy	•		
24/7/365 Managed Web Services			
Managed On Behalf Of A Fleet By Per Diem Plus	•		
Add Fleet Logo And Colors			
Select Tax Home Halo Radius (Default Is 10 Miles)		•	•
Fleet-Branded Driver Training Materials			
Dedicated Managed Web Services & Cloud Account (MWS)			\$325/Month
Managed In-House By The Fleet			

FLEETS Case Study

ABOUT: With over 400 power units the motor carrier is a leader among specialized transport companies serving the United States and Canada.

THE CHALLENGE: The Controller was looking for a solution to two significant challenges impeding growth. The first involved reducing driver turnover and the second was raising driver pay in a tight labor market to improve driver recruiting.

REASONS:

- · The 2017 Tax Cuts and Jobs Act eliminated the ability of employee drivers to claim per diem as a tax deduction
- · The absence of a company-sponsored per diem program increased driver turnover and hampered recruiting
- · Creating IRS-compliant contemporaneous per diem records from ELD back ups is immensely time consuming

WHAT CUSTOMER NEEDED:

- · An IRS-compliant mobile application platform solution that would allow for rapid deployment with minimal investment in dollars and/or IT resources
- A web interface to manage individual and team drivers that would be easy-to-use for non-technical users
- A scalable, secure, cloud-based solution to meet the growing needs of their fleet
- · Automated administration of a company-paid accountable per diem program

THE FLEETS SOLUTION:

The only IRS-compliant mobile application enterprise platform that automates administration of an accountable trucker per diem plan.

- o Android & iOS mobile apps for solo and team drivers.
- o Automated per diem payroll reports streamlining the burdensome IRS tax compliance regulations.
- o Eliminated the need to retain over 100,000 pages annually of ELD backups for no less than IRS-required 3 years.
- Superior driver support through our US-based Driver Success Team.
- A "Never Lost" retention policy that ensures fleet per diem data is instantly available for 4 years and can be downloaded to a new device in the event of loss, damage, or theft.

RESULTS:

- o The fleet is saving more than \$3,000 per driver annually through reduced income and payroll taxes and workers compensation.
- o Received \$125,000 refund on prior year workers compensation premiums.
- o Per diem program launched in 21 days including tech implementation and driver training.
- o The carrier was able to increase Married driver pay by 2.8 cents per mile and Single drivers 4.1 cents per mile.
- o Driver turnover dropped to only 15% since the per diem program was introduced.

The fleet was able to increase driver pay AND reduce expenses through implementing their per diem program with FLEETS.



Questions? Contact us info@perdiemplus.com