



# Automatic per diem tracking mobile app *fleet solution*

## **Per Diem Plus® Fleet Per Diem Solution**

Truckers designed it. Tax pros built it. Your drivers want it. Our cloud-based **FLEETS** mobile app platform enables motor carriers to implement an IRS-compliant fleet per diem plan that will save a motor carrier money and:

- Enhance driver recruiting & retention
- Raise employee driver take-home pay
- Streamline tax compliance
- Eliminate the need to retain ELD backups for 3 years

## **Raise Employee Driver Pay**

A company-sponsored per diem plan will not only increase driver take-home pay by several cents per mile but save a fleet thousands of dollars per year.

## **Simplified Tax Compliance**

A trucking company is required to prove 1) drivers were away from home overnight 2) identify the “date, place and amount” of each per diem event, and 3) retain substantiation through the retention of ELD backups or Per Diem Plus **FLEETS** platform for no less than 3 years.

The burdensome IRS compliance requirements are one reason trucking companies eschew company-paid per diem programs. While, ELD’s automate driver hours of service compliance, the process of creating IRS-compliant contemporaneous per diem record is immensely time consuming. Fleets that implement the Per Diem Plus **FLEETS** platform can obtain IRS-compliant fleet per diem payroll reports for a week, month or even a year in under a minute. Furthermore, per diem records are retained on the secure cloud and instantly accessible to a fleet for four (4) years.

Fleet Benefit Of A Per Diem Program	
\$66 Per Diem Rate x 295 Trip Days = \$18,480	
Tax Savings Calculation	
20% Non-Deductible Per Diem	\$3,696
Payroll Tax Savings @ 7.65%	\$1,414
Tax on Non-Deductible Per Diem*	(\$369)
Annual Tax Savings to Fleet / Driver	\$1,045
Assumes 10% Effective Corp Income Tax Rate	

Driver Benefit of A Per Diem Program		
Married Driver	No Per Diem	Per Diem
Wages	\$65,000	\$65,000
Company-Paid Per Diem	\$0	-\$18,480
Standard Deduction	-\$12,400	-\$12,400
Taxable Income	\$52,600	\$34,120
Income Tax	\$7,191	\$3,897
Payroll Tax Savings		\$1,414
Annual Federal & Payroll Tax Savings		\$4,708
Weekly Federal & Payroll Tax Savings		\$92
Extra Equivalent Per Mile Cash*		\$0.04
280 nights; 2500 miles / week x 51 weeks		

Connect with us  
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# FLEETS Case Study

**ABOUT:** With over 400 power units the motor carrier is a leader among specialized transport companies serving the United States and Canada.

**THE CHALLENGE:** The Controller was looking for a solution to two significant challenges impeding growth. The first involved reducing driver turnover and the second was raising driver pay in a tight labor market to improve driver recruiting.

## REASONS:

- The 2017 Tax Cuts and Jobs Act eliminated the ability of employee drivers to claim per diem as a tax deduction
- The absence of a company-sponsored per diem program increased driver turnover and hampered recruiting
- Creating IRS-compliant contemporaneous per diem records from ELD back ups is immensely time consuming

## WHAT CUSTOMER NEEDED:

- An IRS-compliant mobile application platform solution that would allow for rapid deployment with minimal investment in dollars and/or IT resources
- A web interface to manage individual and team drivers that would be easy-to-use for non-technical users
- A scalable, secure, cloud-based solution to meet the growing needs of their fleet
- Automated administration of a company-paid accountable per diem program

## THE *FLEETS* SOLUTION:

The only IRS-compliant mobile application enterprise platform that automates administration of an accountable trucker per diem plan.

- Android & iOS mobile apps for solo and team drivers.
- Automated per diem payroll reports streamlining the burdensome IRS tax compliance regulations.
- Eliminated the need to retain over 100,000 pages annually of ELD backups for no less than IRS-required 3 years.
- Superior driver support through our US-based Driver Success Team.
- A “Never Lost” retention policy that ensures fleet per diem data is instantly available for 4 years and can be downloaded to a new device in the event of loss, damage, or theft.

## RESULTS:

- The fleet is saving more than \$3,000 per driver annually through reduced income and payroll taxes and workers compensation.
- Received \$125,000 refund on prior year workers compensation premiums.
- Per diem program launched in 21 days including tech implementation and driver training.
- The carrier was able to increase Married driver pay by 2.8 cents per mile and Single drivers 4.1 cents per mile.
- Driver turnover dropped to only 15% since the per diem program was introduced.

*The fleet was able to increase driver pay AND reduce expenses through implementing their per diem program with FLEETS.*



**\$3,000+**

Fleet Savings Per Driver



**21 Days**

Program Fully Implemented



**4.1¢**

Per Mile Driver Raise

Questions? Contact us [info@perdiemplus.com](mailto:info@perdiemplus.com)

**Per Diem Plus® FLEETS** is a configurable mobile application enterprise platform that automates administration of an IRS-compliant accountable trucker per diem plan for OTR drivers and fleets managers. No matter how big or small your company is, Per Diem Plus has a solution for you.

Basic	White Label	Premium
2-50 Fleet Drivers	50-500 Fleet Drivers	500+ Fleet Drivers
1 Day Implementation	2-5 Day Implementation	5-6 Week Implementation
Basic Features	White Label Features	Premium Features
Android & iOS app	Android & iOS app	Android & iOS app
Install On Driver Or Fleet-owned Devices	Install On Driver Or Fleet-owned Devices	Install On Driver Or Fleet-owned Devices
Driver ID Login With Two-factor Authentication	Driver ID Login With Two-factor Authentication	Driver ID Login With Two-factor Authentication
Supports Solo & Team Drivers	Supports Solo & Team Drivers	Supports Solo & Team Drivers
Schedule Automated Per Diem Payroll Reports	Schedule Automated Per Diem Payroll Reports	Schedule Automated Per Diem Payroll Reports
Dedicated Support Team For Driver Questions	Dedicated Support Team For Driver Questions	Dedicated Support Team For Driver Questions
GPS / KML Per Diem IRS Audit-trace Reports	GPS / KML Per Diem IRS Audit-trace Reports	GPS / KML Per Diem IRS Audit-trace Reports
4-year Cloud-based Data Retention Policy	4-year Cloud-based Data Retention Policy	4-year Cloud-based Data Retention Policy
24/7/365 Managed Web Services	24/7/365 Managed Web Services	24/7/365 Managed Web Services
Managed On Behalf Of Fleet by Per Diem Plus	Managed On Behalf Of Fleet by Per Diem Plus	Managed On Behalf Of Fleet by Per Diem Plus
Add Fleet Logo And Colors	Add Fleet Logo And Colors	Add Fleet Logo And Colors
Select Tax Home Halo Radius (Default Is 10 Miles)	Select Tax Home Halo Radius (Default Is 10 Miles)	Select Tax Home Halo Radius (Default Is 10 Miles)
Dedicated Managed Web Services & Cloud Account (MWS)	Dedicated Managed Web Services & Cloud Account (MWS)	Dedicated Managed Web Services & Cloud Account (\$325/month)
Managed In-house By The Fleet	Managed In-house By The Fleet	Managed In-house By The Fleet

# Per Diem Plus® FLEETS vs Omnitrac's Per Diem Manager

	Per Diem Plus Fleets	Per Diem Manager
Supports Individual & Team Drivers	✓	✗
GPS-Based Geofence Tax Home Radius	✓	✓
Automatic Start & End Trip	✓	✓
Requires Daily Driver Log Confirmation	✗	✓
Schedule Automated Per Diem Payroll Reports	✓	✓
Native Android & iOS Mobile App	✓	✗
Add Fleet Logo And Colors	✓	✗
Install On Driver Owned Mobile Devices	✓	✗
Drivers Can View Per Diem & Run Custom Reports	✓	✗
ELD Mobility – Install On Trimble, Samsara, XRS & Platform Science Android Tablets	✓	✗
Transflo Mobile, Samsara & Keeptruckin Integration	✓	✗
Remotely Install Via APK, MaaS360, SOTI or AirWatch	✓	✗
White List Via Static IP To Minimize Data Usage	✓	✗
Supports Custom Fleet Configurations	✓	✗
Professionally Managed On Behalf Of A Fleet	✓	✗
GPS / Google Earth Per Diem IRS Audit-Trace Reports	✓	✗
Cloud-Based Data Retention Policy	4 years	6 Years
24/7/365 Managed Web Services	✓	✓

*Designed by drivers, built by tax pros*