



Intercity Lines

Specialized automotive transporter improves safety and operational efficiency of its 30-vehicle fleet using Samsara's complete fleet platform.

HIGHLIGHTS

48

STATES
SERVED

30

VEHICLES

Delivering automobiles
nationwide

\$3,000

PER DRIVER

Annual savings from per diem

85%

DRIVER

Participation



Dave and Linda opened Intercity Lines, Inc. more than 40 years ago, setting out to provide excellence in enclosed automotive transportation. As a driver himself, Dave took great pride in the trust customers gave him when transporting what could be their most prized possession—their classic, historic, or exotic vehicles. Together, Dave and Linda brought attention to detail, dedication, and innovation to the enclosed automotive transportation industry.

A hallmark of that innovation: the adoption of lift-gates on trailers. Intercity Lines, Inc. was the first in the industry to use lift-gates on their trucks—a practice that has since become an industry standard. Over the years, Dave and Linda began recruiting industry-leading drivers, growing the Intercity Lines, Inc. fleet, and providing trusted transport services to an ever-expanding customer base. Their customers include several European automotive manufacturers, classic car auction houses, and car collectors throughout America.

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The specialized automotive transporter improves safety and operational efficiency of its 30-vehicle fleet using Samsara's complete fleet platform. Intercity deployed VG-series gateways, CM-series dash cams, Galaxy tablets, fuel, maintenance and per diem program. According to Dean Wilson, VP of Intercity Lines, "Per Diem Plus integrating directly into Samsara TMS was a significant factor in our choosing Samsara over competing ELD solution providers. The API was quick and easy to set up and run; it was a no-brainer."

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- Dean Wilson, Vice President

"Per Diem Plus has a per diem solution regardless of what you use to track Hours of Service, while others offer limited solutions with limited partners," said Wilson. Jay Leno's favorite auto transport company is transitioning to the API from the PDP Fleets mobile app. Wilson cited the modern and intuitive web services dashboard, flexible report formats and ability to track per diem in the event the ELD goes down that distinguish Per Diem Plus. "Since introducing our driver per diem program in 2020 Intercity has achieved 85% driver participation, cut driver turnover to 10%, and saved over \$3,000 per driver annually that was used to raise driver pay by several cents per mile. PDP's customer service is top-notch, allowing you to have a trusted partner to handle all your per diems needs. And we prefer the features and benefits of PDP offers," he said.

