



Reliable Carriers

Nations largest enclosed automotive transport fleet lowers driver turnover and raises pay using Per Diem Plus Fleets platform.

HIGHLIGHTS

49

STATES
SERVED

350

VEHICLES

Delivering automobiles nationwide

\$3,000

PER DRIVER

Annual savings from per diem

\$255,000

1ST YEAR

Fleet savings

4.1¢

PER MILE

Effective driver raise



ABOUT: With over 350 power units the motor carrier is a leader among specialized transport companies serving the United States and Canada.

THE CHALLENGE: The Controller was looking for a solution to two significant challenges impeding growth. The first involved reducing driver turnover and the second was raising driver pay in a tight labor market to improve recruiting.

REASONS:

- The 2017 Tax Cuts and Jobs Act eliminated the ability of employee drivers to claim per diem as a tax deduction.
- The absence of a company-sponsored per diem program increased driver turnover and hampered recruiting.
- Creating IRS-compliant contemporaneous per diem records from ELD back ups is immensely time consuming.

CONTINUED

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C O N T I N U E D

WHAT CUSTOMER NEEDED:

- An IRS-compliant mobile application platform solution that would allow for rapid deployment with minimal investment in dollars and/or IT resources
- A web interface to manage individual and team drivers that would be easy-to-use for non-technical users
- A scalable, secure, cloud-based solution to meet the growing needs of their fleet
- Automated administration of a company-paid accountable per diem program

THE PDP FLEETS SOLUTION:

The only IRS-compliant mobile application enterprise platform that automates administration of an accountable trucker per diem plan.

- Mobile app for solo and team drivers installed via an APK on vehicle-mounted tablets.
- Automated per diem payroll reports streamlining the burdensome IRS tax compliance regulations.
- Eliminated the need to retain over 100,000 pages annually of ELD backups for no less than IRS-required 3 years.
- Superior driver support through our US-based Driver Success Team.
- A "Never Lost" retention policy that ensures fleet per diem data is instantly available for 4 years and can be downloaded to a new device in the event of loss, damage, or theft.

“Partnering with Per Diem Plus provided us a turn-key solution configured to meet the needs of our fleet and offer this benefit to our drivers who love our new per diem app.”

- Nick A., Controller

RESULTS:

- The fleet is saving more than \$3,000 per driver annually through reduced income and payroll taxes and workers compensation.
- Received \$125,000 refund on prior year workers compensation premiums.
- Per diem program launched in 21 days including tech implementation and driver training.
- The carrier was able to increase Married driver pay by 2.8 cents per mile and Single drivers 4.1 cents per mile.
- Driver turnover dropped to only 15% since the per diem program was introduced.